Department of Industrial Policy
and Investment Promotion
Government of Madhya Pradesh

सत्यमेव जयते
Department of Telecommunications
Ministry of Communications
Government of India

INVEST MADHYA PRADESH
INFINITE POSSIBILITIES

MPIDC
MP INDUSTRIAL DEVELOPMENT CORPORATION LTD.



Telecom Manufacturing Zone

Gwalior

2026

Administrative & Governance Structure

TMZ Gwalior — implemented through a proposed Special Purpose Vehicle (SPV)* | Joint ownership of GoMP and Government of India (DoT)

SPV EQUITY STRUCTURE

51 : 49

State : Central government equity



- Government of Madhya Pradesh
- Government of India (DoT)

SPV to be a legal entity jointly owned by the State and the Centre

Board of Directors

SPV governed by a 6-member Board — 3 Central + 3 State nominees

Chairperson

Secretary, Department of Telecommunications, to serve as Chairperson

Master Developer

MPIDC to act as Master Developer for project execution

The Government of Madhya Pradesh (GoMP) will incorporate the SPV as a Private Limited Company under the Companies Act, 2013,

*Project to be implemented through the proposed Special Purpose Vehicle

Financial Support from Department of Telecommunications

₹493 Cr grants-in-aid for creating the lab ecosystem and infrastructure development at TMZ Gwalior

GRANTS-IN-AID FROM DoT

₹493 Cr

Central support for lab ecosystem & infrastructure

GoI's contribution complements GoMP's incentive outlay — a true Centre–State partnership for telecom manufacturing

Major components of DoT support (₹ Cr)

Capital outlay for Testing Facilities & Lab Ecosystem	270.24
Internal infrastructure of the Manufacturing Zone	180.00
Buildings & common infrastructure (Plug and Play)	34.20
Technology Center	5.00
International / domestic roadshows & promotion events	4.00
Total indicative outlay	**493.44**

Source: Department of Telecommunications — proposed outlay for TMZ Gwalior | Figures in ₹ Crore

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Advantage Madhya Pradesh

MADHYA PRADESH

India’s most strategic hub of opportunities

Strategic location

Strategic access to 50% of India's consumer market due to central location

Skilled Manpower

Abundant Skilled Manpower at low cost & zero man-day loss

Attractive Policy

Transparent policy with lucrative incentives, especially for telecom equipment manufacturing

Power surplus

31 GW of installed power with significant share renewable energy

Abundant water

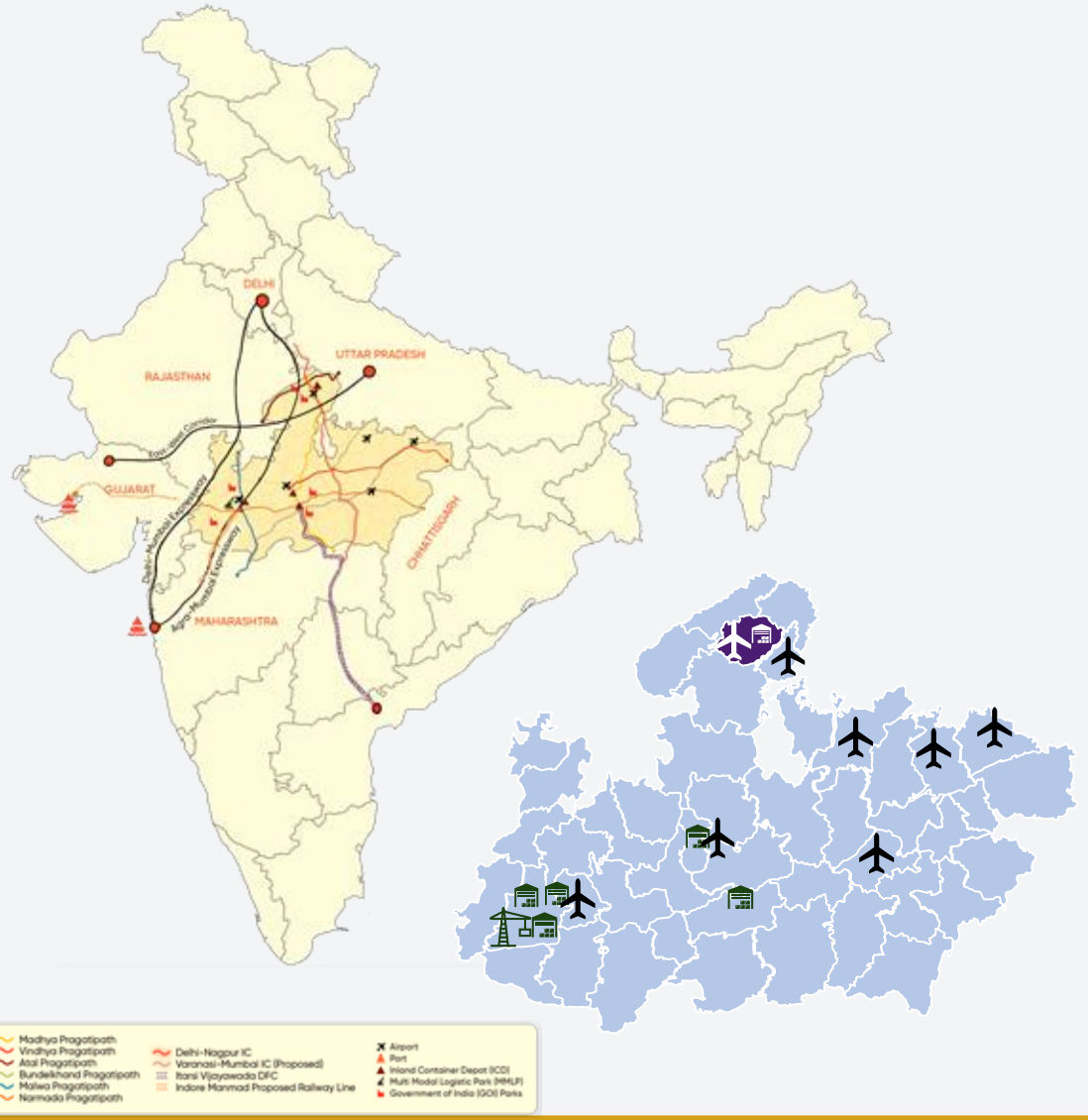
1000 +MCM of dedicated industrial water supply at doorstep

Robust infrastructure

8 airports, 5 economic corridors, and 1 Lakh + acres of industrial land

MARKET LINKAGES

Seamlessly Connected to India & the World



50% Market Access

Central location gives access to half of India's consumer market.

1

Multi-Modal Logistics Park

6

Inland Container Depots

8

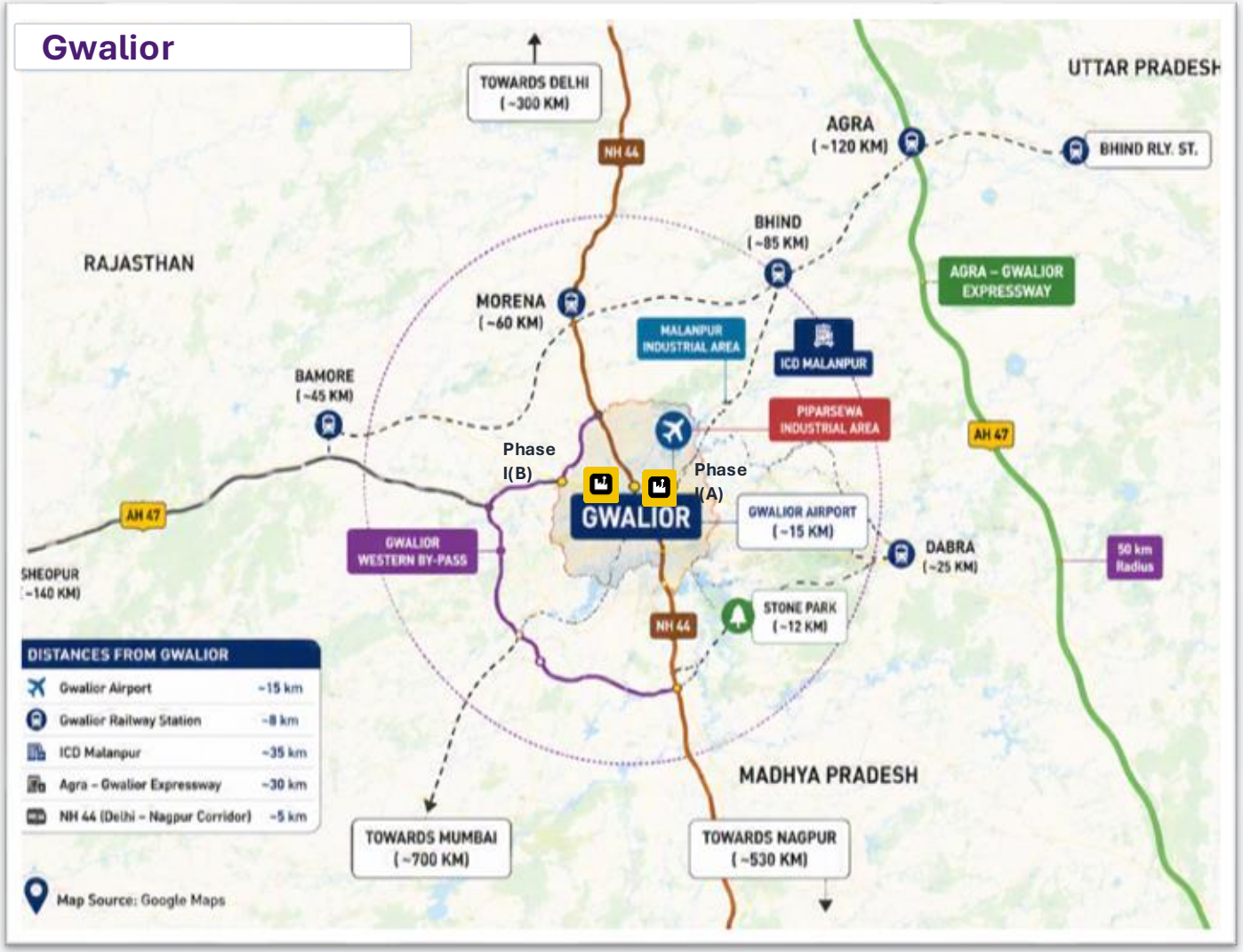
Airports

22

Railway Junctions

STRATEGIC LOCATION

Anchored at the heart of the urban centre



Gwalior Airport
~15 km

Gwalior Railway Station
~8 km

ICD Malanpur
~35 km

Agra-Gwalior Expressway
~30 km

NH-44 / DNIC
~5 km

Delhi
~300 km

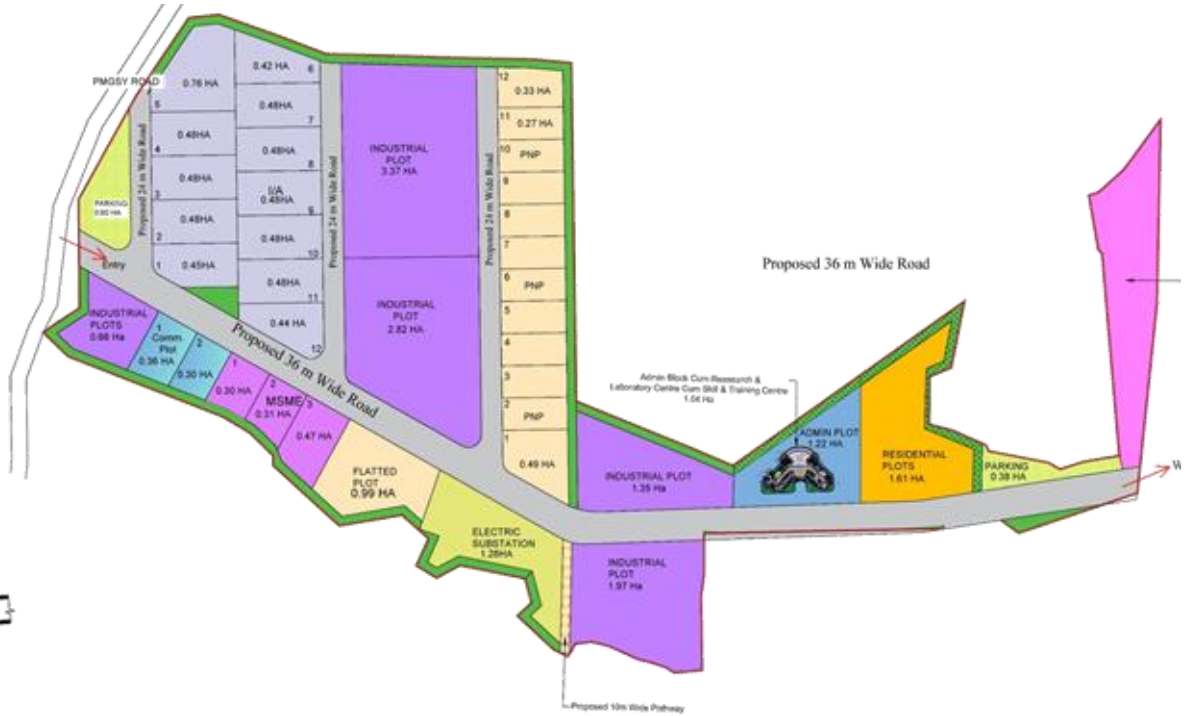
Unique Value proposition

Delhi-NCR Influence Zone	Strategic North India gateway
Multi-Modal Connectivity	Road, rail and air linkages

Phase I (A) – Gwalior IT Park



Phase I (B) – Kuletha, SADA Region



A 170.5-Acre Plug-and-Play Telecom Manufacturing Ecosystem

The zone is planned to support end-to-end telecom manufacturing operations. Direct integration with the Central ISBT creates a unique workforce transit advantage, enabling seamless commuting and access to a large labour pool.

S.No.	Particulars	Zoning composition (%)
1	Industries	52.1%
2	Logistics	9.2%
3	Residential	2.8%
4	Commercial Plots	1.3%
5	Other Services	8.6%
6	Open area	7.3%
7	Area under roads	18.6%

A DIFFERENTIATING TMZ CAPABILITY

High-End Testing Infrastructure



Lab A — 6 testing domains

- **5G Core-** AMF · SMF · UPF · UDM · PCF · NEF
- **Satellite Communication-** VSAT · BUC · LNA/LNB · Modem · NGSO
- **OFC-** Duct · Buried · ADSS · OPGW · Indoor
- **SIM** - USIM · ISIM · CSIM · eUICC (M2M / Consumer)
- **PON** — OLT · ONT · ONU
- **Router**— BNG/BRAS · IPv4 · IPv6 · MPLS · Cloud

Lab B — 2 testing domains

- **5G and 4G Systems Security Testing Lab(Phase-I)**
- 5G Core NFs
- 5G /4G RAN
- Fixed Radio Systems

- **Other Telecom Equipment Security Testing Lab(Phase-I)**
- Wi-Fi CPE
- IoT Devices
- OLT and ONT PON

Site economics that improve project feasibility

170 acres

Land parcels in SADA and IT Park

₹1

Land premium

₹1/sqm

Annual lease rent fixed for 30 years

100%

Stamp duty reimbursement

Development Charges collected over 30 years

Power support

₹2/unit power tariff rebate for first 5 years.

Water Charges

₹ 25/ KLD Water Charges

Investor implication

Lower upfront cost and utility support can improve total cost of ownership and speed to commissioning.



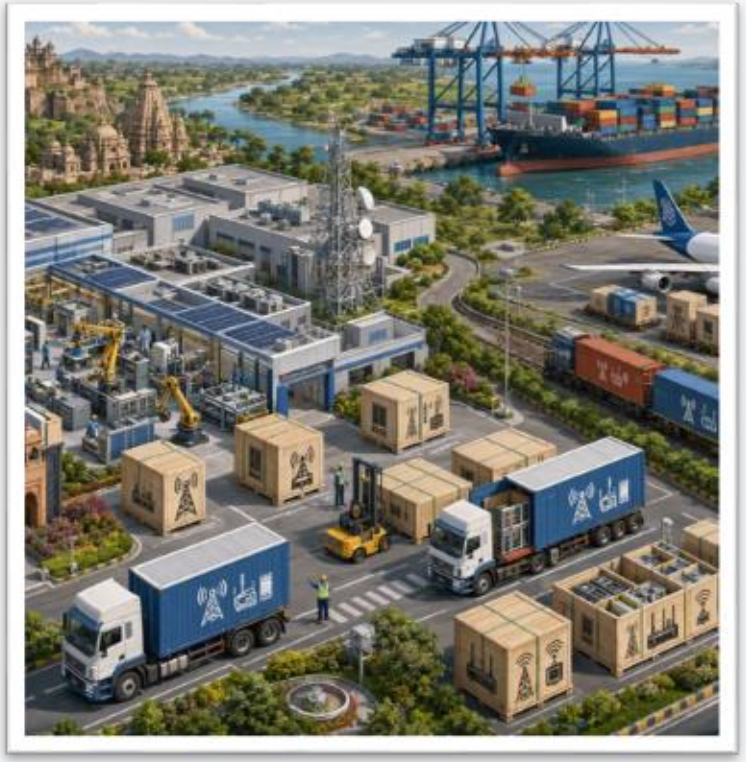
Incentives to scale-up production

Capital subsidy

50% capital subsidy on (maximum ₹200 crore)

R&D support

- **Standalone R&D**- 25% up **to ₹25 crore**
- **Inhouse R&D** expenditure eligible within fixed investments



Employment benefits

Training support

₹13,000 per new employee, capped at 4,000 employees.

Employment assistance

Up to ₹5,000 per month per new employee (for units with investments more than ₹75 crore)

Exports Freight subsidy

50% reimbursement for finished goods movement to seaport or air cargo facility upto **₹ 2 Crore.**

Green systems

50% reimbursement for waste management systems

- **₹5 Crore** for ETP
- **₹10 Crore** for Zero Liquid Discharge

Government of Madhya Pradesh - Underwriting India's Telecom Manufacturing Ambition through Telecom Manufacturing Zone (TMZ)

VERSION 1

CASE 1:EFCI

₹50 Cr

170 Employees

GoMP INCENTIVE OUTLAY

₹32 Cr

64% of project cost borne by the State

CASE 2:EFCI

₹100 Cr

270 Employees

GoMP INCENTIVE OUTLAY

₹75 Cr

75% of project cost borne by the State

CASE 3:EFCI

₹500 Cr

1,200 Employees

GoMP INCENTIVE OUTLAY

₹350 Cr

70 % of project cost borne by the State

TMZ GWALIOR - GoMP COMMITMENT

For total investment attraction of ₹12,000 Cr, the Government of Madhya Pradesh incentives outlay of nearly ₹8,000 Cr (≈66% of investment) across 10 years, employing more than 10,000 people.

THANK YOU

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— INFINITE POSSIBILITIES —

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